

NANCY GOSHOW SPEAKS ON GOVERNMENT CONTRACTING AT MARYLAND CONFERENCE

Nancy Aber Goshow, senior managing partner of Goshow Architects in New York City, recently spoke on “Winning and Maintaining Government Contracts” at the “How To” Conference in Prince George County, Upper Marlboro, Maryland.

Goshow explained how to develop a three-year plan to go after government contracting, targeting three agencies and meeting with them every three months.

Goshow Architects is the largest woman-owned full service architectural firm in New York City. It has an extensive portfolio which includes K-12 schools and higher educational facilities, multi-family housing developments, and projects for assorted government agencies, as well as private and not-for-profit developments. Established in 1978, the 40-person practice is a leading proponent of green design.

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